

Accent

Accent Group

*Investor Presentation:
Non-Deal Update*

August 2026

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MiFID II product governance / Professional investors and ECPs only target market – Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the bonds has led to the conclusion that: (a) the target market of the bonds is eligible counterparties and professional clients only, each as defined in MiFID II; and (b) all channels for the distribution of the bonds to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending Accent Group bonds (a “distributor”) should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of those bonds (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

UK MiFIR product governance / Professional investors and ECPs only target market – Solely for the purposes of each manufacturer’s product approval process, the target market assessment in respect of the bonds has led to the conclusion that: (a) the target market for the bonds is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook ("COBS"), and professional clients, as defined in Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA ("UK MiFIR"); and (b) all channels for distribution of the bonds to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending Accent Group bonds (a "distributor") should take into consideration the manufacturers’ target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook (the "UK MiFIR Product Governance Rules") is responsible for undertaking its own target market assessment in respect of those bonds (by either adopting or refining the manufacturers’ target market assessment) and determining appropriate distribution channels.

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Your Presenters



**Nick
Apetroaie**

*Chief Executive and
Board Co-optee*



**Kirsty
Spark**

*Chief Financial
Officer*

Key Headlines

Building on Strong Foundations

22,468 homes
in management

V1/G1
(confirmed Dec 2025)

Operating Margin
19.7% (inc other sales)

EBITDA MRI
122%

86% Stock
condition data

85% of Homes at
EPC C or above

395 new
homes delivered,
90% at EPC A

90% of development
pipeline targeting
EPC A

Homes England
Strategic Partner

Gearing
43%

S&P Rating
A Stable – Jul 26

£44.8m invested
in existing homes

Where we are

North Region

35 – Local Authorities
11,930 – Properties

Top Local Authority Areas

- 🏠 2,177 – Bradford
- 🏠 884 – South Ribble

East Region

20 – Local Authorities
5,986 – Properties

Top Local Authority Areas

- 🏠 2,039 – Peterborough
- 🏠 714 – Huntingdonshire

South Region

11 – Local Authorities
4,137 – Properties

Top Local Authority Areas

- 🏠 3,134 – Surrey Heath
- 🏠 248 – Runnymede



Our Strategy *at Accent*

Building on Strong Foundations – 2024-2027

► **Creating quality** *homes for the future*

- Our asset management strategy sets out the foundation stones for preparing Accent to be both environmentally and financially sustainable in the long term, building and maintaining good quality assets that will provide larger numbers of better-quality homes for our customers that are loved and affordable to access and run
- We will deliver over 1,700 new homes
- We will complete a strategic asset management review to ensure we maximise the potential of our homes
- We will formalise our road map to achieve net zero by 2050

► **Driving excellence through** *customer-influenced services*

- We will work with customers so they can help us to identify, shape and improve service delivery
- We will empower customers to effectively challenge our performance and hold us to account when we are not delivering on our promises
- We will enable customers to influence decision making at a local and national level

Building on Strong Foundations – 2024–2027

► Investing for *success*

- We will build an environment where everyone is valued, respected and appreciated for who they are and what they bring. We will create ‘moments that matter’ for our internal and external customers and colleagues every day
- We will deliver our new People Strategy, embedding our values and positioning Accent as an Employer of Choice
- We will implement a new digital strategy focusing on improving our customer and colleague experience
- We will drive organisational effectiveness and productivity through ways of working review and end to end process mapping ensuring we maximise the resources we have and provide added value to the services delivered to customers

► Contributing to *lasting change*

- We will align with the key messages of our sector whilst presenting our own insight and expertise, utilising our customers’ lived experience to support our calls for long term, lasting change
- We will expand our reach and accelerate opportunities for our customers and the wider sector through lobbying and through leadership opportunities, underpinned by Accent-led forecasting, insight, and research
- We will strengthen our internal and external communications functions to resource proactive stakeholder and external relations, especially across sector bodies and local and central government
- We will enable lasting change and generate cost savings by embedding a robust change management framework

Governance *at Accent*

The Accent Group Board

31 July 2026



Nigel Wright

Chair of the Board



Helen Jaggar

Senior Independent Non-Executive Director



Nici Audhlam-Gardiner

Non-Executive Director



Michelle Gregg

Non-Executive Director



Gerraint Oakley

Non-Executive Director



Ilona Blue

Chair of ARC Non-Executive Director



Akshay Shah

Non-Executive Director



Simon Brooksbank

Chair of CEC Non-Executive Director



Ade Adebayo

Chair of CIC Non-Executive Director

The Accent Executive Team



**Nick
Apetroaie**

Chief Executive and
Board Co-optee



**Kirsty
Spark**

*Chief Financial
Officer*



**Conan
McKinley**

*Executive
Director of Assets
and Compliance*



**Dean
Anderson**

*Executive Director
of Customer
Experience*



**Steve
Morris**

*Executive Director
of Development
and Sales*



**Debbie
Hinbest**

*Executive Director of
People, Culture and
Transformation*

Governance at Accent

G1/V1
rating

Customer voice
*embedded in governance
structure*

**Externally facilitated
governance review**
2026

**Experienced Committee &
Board membership**

**20% of Board
members are from
minority ethnic groups**

**Gender balance
on the Board:**
60% men, 40% women

**NHF Code of
Governance**

Board Trainees
appointed Feb 2026

RSH planned inspection
summer 2026

Our Existing *Homes*

Our Existing Homes



99.99%

of homes meet the
*Decent Homes
Standard*



Focus on planned/preventative
maintenance **65%/35%**

planned/responsive split (58%/42% for 2024/25)



£26m

capital investment



86%

fully surveyed
stock condition data



100%

fully surveyed communal
stock condition data



85%

of homes at
EPC C or above

Our Existing Homes

Small housing patches

*intensive housing management.
Average 312 properties*

100% compliance - Fire and Building

*Safety Risk Assessments & minimal
expsoure to safety works*

Building safety

*proactive approach to new legislation.
Utilising Cladding Safety Scheme -one
medium risk property*

First time fix of

84% for repairs

£16K in food and utility vouchers

issued to customers in crisis

Pro-active approach to tackling

damp and mould

Two dedicated customer service hubs

*technical repairs and housing –
84% satisfaction - 155,000 calls*

Specialist Housing Team –

tailored services for older people

Low expsoure to high -mid rise

with only 3 high and 3 mid rise

Our Customers

Customer Influence
Framework

Connected and
visible service

Centralised
complaints function

Customer
Engagement Strategy

Positive
*TSM shift - 4.5% improvement
in satisfaction*

Community development and
inclusion strategy launched

**Customer Champions – Lived
experience**
Finalists in national awards

Big conversation – customer
engagement event

**Awarded £120k from Social
Housing Innovation Fund**
Customer Led Initiative



Case Study

Customer-led innovation & digital inclusion

Accent customers take the lead and secure **£120k** for their communities

Accent Housing's Independent Living Group has successfully secured £120,000 from the Ministry of Housing, Communities and Local Government through the Social Housing Innovation Fund, recognising Accent's commitment to customer-led innovation and meaningful community engagement.

The funding bid was developed and led by members of Accent's Independent Living Group to support a project aimed at strengthening communication and inclusion within independent living communities. Selected as one of 20 organisations nationally from 183 applications, the award reflects the strength of the customer-driven proposal and its potential for wide-reaching impact.

This investment will enable the installation of digital screens across Accent's independent living communities nationwide. The screens will provide customers with timely access to local events, community activities, housing updates and services, while also creating new opportunities for feedback and resident influence.

This initiative will support stronger connections, improved access to information, and greater inclusion for older customers.

The successful bid was led by Accent customers Lyn and Chris, whose idea was developed in partnership with Accent colleagues. As part of the process, they presented their proposal directly to Accent's Board and Executive team, demonstrating the value of co-production and customer leadership in shaping services.

Accent's independent living schemes support customers aged 55 and over, offering the independence of a self-contained home alongside accessible design, communal facilities, and opportunities to connect. The introduction of digital screens further enhances this offer by strengthening communication and supporting vibrant, engaged communities.

Installation of the digital screens is expected to begin in the coming months, with learning from the project informing future approaches to customer engagement across Accent's independent living portfolio.

Environmental, & *Social Impact*

Environment at Accent

We are committed to minimising our environmental footprint and are mindful of supporting customers with energy and thermal efficient homes.

85% of existing homes
are at EPC C or above

**£1.6m grant funding received from
SHDF and WYCA, benefitting 177 homes**
with improved energy efficiency

Silver Shift Accreditation

Carbon Footprint*

Scope 1	Scope 2	Scope 3
2,370 t/CO ₂ e	965 t/CO ₂ e	37,000 t/CO ₂ e

*2024/2025 figures – 2025/26 accreditation underway

90% of new homes
delivered at EPC A

Flagship regeneration
*scheme at Ripleyville delivered
to operational net zero*

24/25 tCO₂e intensity ratio
183.27 kgCO₂e per home managed (exl offices)

**£280m Net Zero investment included in 2026
Business Plan**

Social Impact At Accent

**4% improvement in
overall customer satisfaction**
(TSM perception survey result Nov 25)

Implementation of HACT dashboard -
*Estimated £39.98m in social
value generated*

Big Conversation
*we knocked on 5,671 doors and had
conversations with 1,951 customers*

91.7% of properties let at a social rent –
high levels of affordability

Lightning Reach Platform
*free platform to providing financial
support for customers*

Customer Champions
*appointed to amplify the voice of the
customer in our decision making and
service improvement initiatives*

£300k additional income *for customers raised by Financial Inclusion team*



Case Study

Partnership working & community investment

Working with partners who share our *social values* is extremely important for us.

We continue to build and nurture partnerships with organisations whose values align with our own, working collaboratively to deliver high-quality, sustainable and affordable housing, alongside the wider support our customers need to thrive.

A recent example of this approach is our partnership with Shine, a community-based charity in West Bowling, Bradford. Shine delivers a broad range of accessible, community-led services in response to local need, including a weekly food pantry, digital inclusion support, and advice on everyday living. They also provide targeted interventions such as Own My Life for individuals in controlling relationships, and ReCreate workshops for those experiencing social isolation or poor mental health.

In addition, Shine supports families with essential items such as school uniforms and clothing, and offers advice and guidance to individuals experiencing housing insecurity, financial hardship, or poor health, helping to stabilise circumstances and improve overall wellbeing. Through a successful funding bid to the Northern Procurement Alliance, we secured £5,739 to invest in this partnership. This funding is being reinvested directly into the local community, supporting the development of a strengthened community hub model that enables both Accent customers and the wider community to access coordinated, place-based support.

Over the next six months and beyond, this investment will enable us to work with Shine to expand and enhance service provision, including:

- Increasing Food Pantry capacity to meet rising demand
- Developing educational and employment opportunities
- Strengthening financial support, advice, and referral pathways
- Improving signposting for vulnerable individuals impacted by reduced care and support services
- Supporting customers to right-size their homes where their current accommodation no longer meets their needs

This partnership reflects our commitment to reinvesting funding into communities in a way that builds long-term resilience rather than short-term solutions. By supporting the development of a community hub, we are creating a sustainable model that brings services together, empowers customers, and enables communities to become more self-reliant and connected.

As our first partnership of this kind, this model will be used as a blueprint for future delivery across other Accent communities. By working collaboratively with trusted local organisations, we can maximise social value, extend our reach, and play a key role in creating sustainable communities where customers and neighbourhoods can thrive.

Case Study

Customer Richard's 35 years *with Accent Housing*

As Accent marks 60 years of providing homes and building communities, customers like Richard Wilkinson bring that story to life.

Now 72, Richard has been an Accent customer for 35 years and was the organisation's only customer Board member, ensuring customer voices were heard at the highest level. His relationship with Accent goes beyond tenancy, reflecting a lifelong commitment to fairness, community and improving the social housing sector.

Richard grew up in Bradford in cramped housing conditions, experiences that shaped his understanding of dignity and opportunity.

After a long career in education, teaching for 36 years and retiring as a Deputy Head, Richard found stability and support through his Accent home at Easthorpe Court, which he initially shared with his mother and later held in his own name.

Following a difficult period in his life, Richard became actively involved in Accent's customer engagement work, contributing to scrutiny panels, committees and forums. Accent's commitment to customer voice gave him the opportunity to turn lived experience into meaningful influence.

In 2018, Richard was appointed as Accent's customer Board member, securing one of just two places from over 120 applicants. Over six years, he brought insight, challenge and honesty to Board discussions, helping ensure customer impact remained central to strategic decision-making.



As his Board term draws to a close in September 2026, Richard plans to remain actively involved, supporting recruitment, procurement and future decision-making. Reflecting on Accent's growth, he notes that while the organisation has expanded nationally, it has “never lost its heart.”

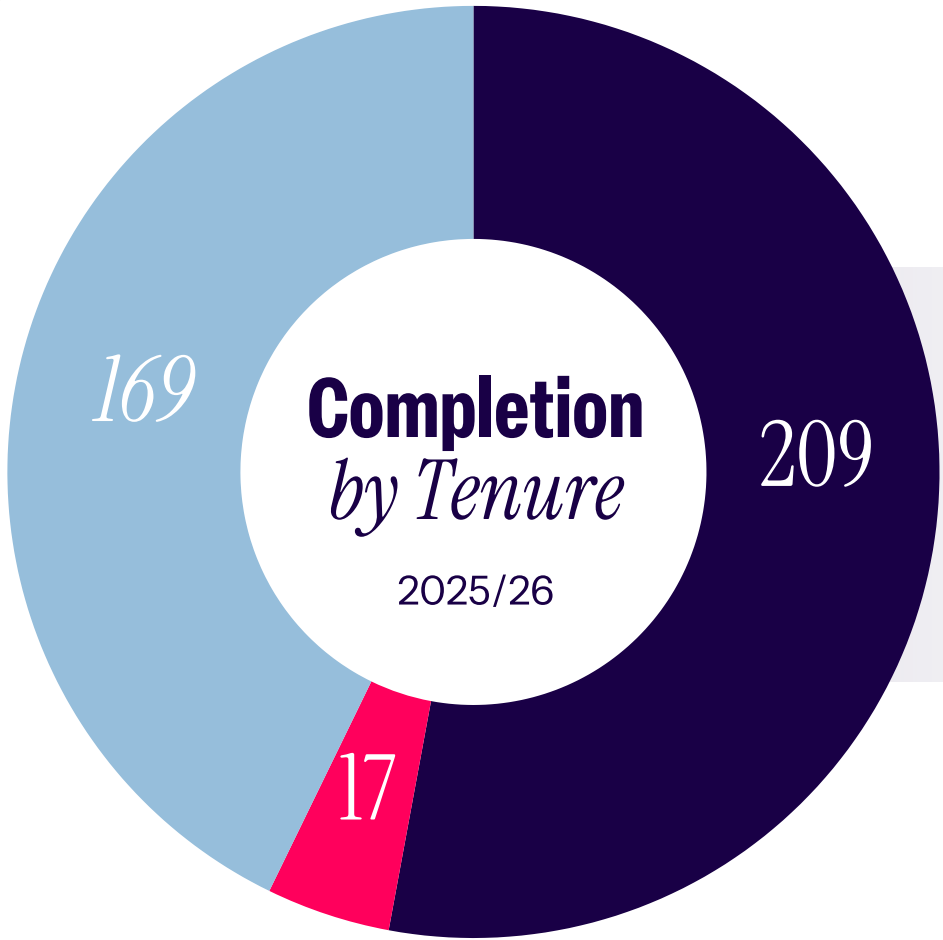
Living at Easthorpe Court with his husband, Wojciech, Richard remains deeply connected to his community. His story is a powerful reminder that social housing is about more than bricks and mortar — it is about people, voice and belonging.

Our New *Homes*

Development Overview

- In 2025/26 we delivered 395 new homes
- We made a start on the delivery of 378 new homes
- In contract to deliver a total of 1,005 homes on 28 sites, with a further 226 approved homes across five sites
- 354 EPC A rated homes delivered in 2025/26
- 455 new homes to be started in 2026/27 – will deliver AHL full Strategic Partnership allocation for 2021-26
- Handover of 602 new homes – 405 for rent and 197 for shared ownership
- 972 homes under construction – 99% of these to be constructed at EPC A
- Sales of £19m with 184 properties sold
- No development in London region

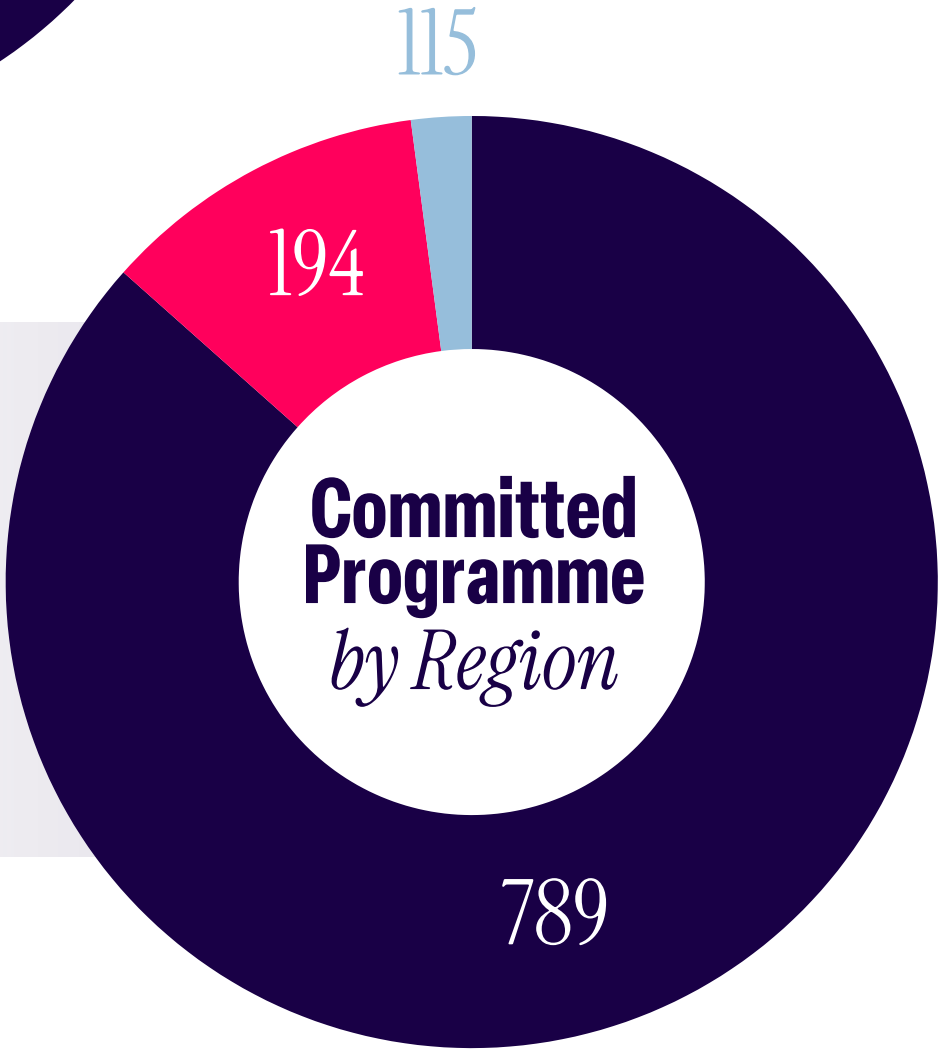
As per Accent Group management data 31 March 2026



395 completions by Tenure

▶ Affordable Rent	209
▶ Social Rent	17
▶ Shared Ownership	169

	Committed and on site	Committed not yet on site	Total
▶ East	743	46	789
▶ North	114	80	194
▶ South	115	0	115
Total	972	126	1,098



Shared Ownership Sales

We sold 183 new build shared ownership homes in 2025/26 generating a first tranche sales receipt of £19m

The average share purchased was
33% with a value of £103k, 57% were sold to first time buyers

Majority of purchasers
were privately renting or living with friends/family

Homes marketed via website
www.homemadehomes.com

4.4 Trustpilot
rating

No private sale homes in
programme or planned in the immediate future

At the end of March 2026, Accent had 91 homes available of which 50 had been sold subject to contract

Homes England Strategic Partnership

The headline figures for Accent 2021-26 agreement :

Total home starts to date

*1,691 (85%)
out of 1,979*

Qualifying spend reported to date

2022/23

£12.3m

2023/24

£52.3m

2024/25

£125.4m

2025/26

£112.4m

**Total home
completions to date**

737 out of 1,979

**Cumulative total spend
reported to date**

£325.0m

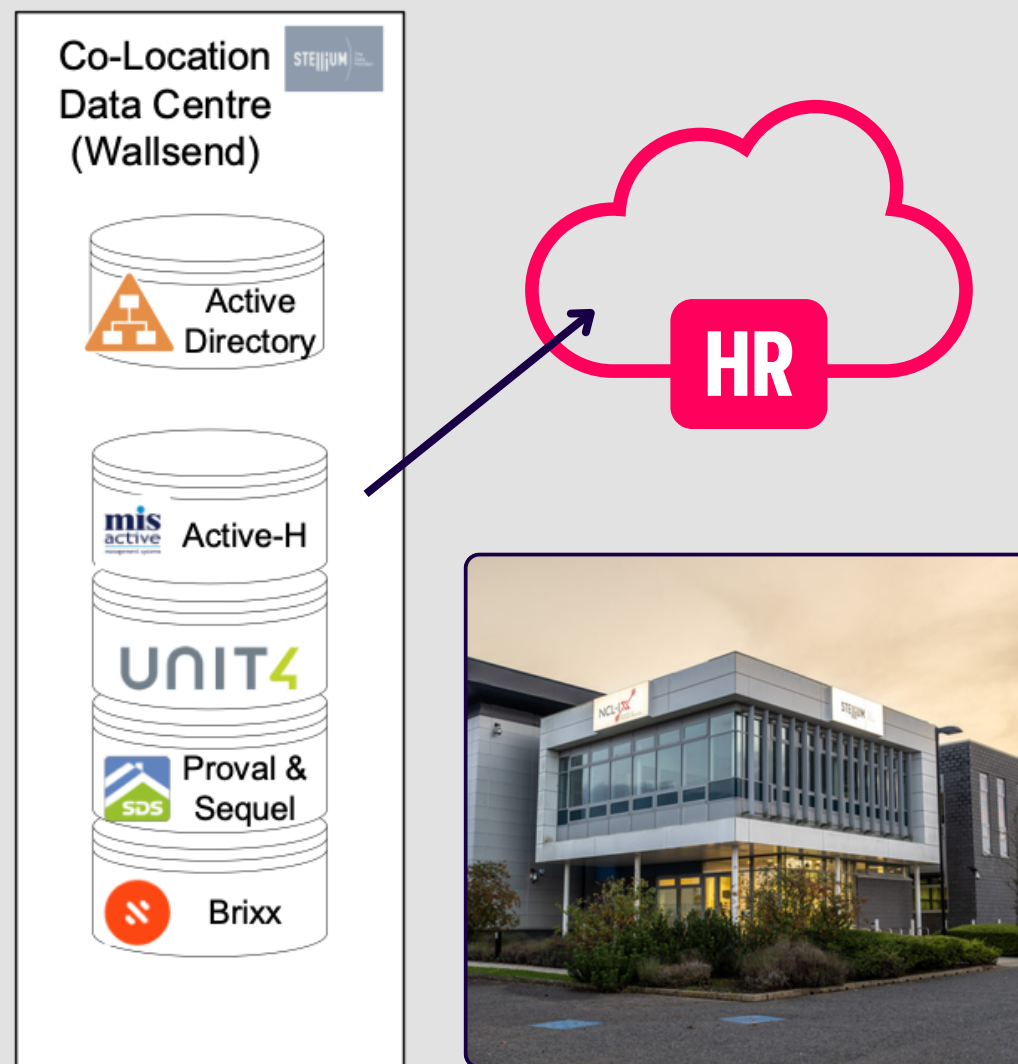
Total grant paid to date

*£110.0m from a total allocation
of £165.4m (ave £84k per home)*

IT, Cyber & *Transformation*

IT Strategy

Hybrid IT Estate



Strong Foundations

4 Year Journey

Customer and User-Centric Design

Modern Applications, Devices and IoT

Data Quality & Data Governance

Cloud-first & Secure Infrastructure

Rent Account

CRM & Case

Asset Mgt

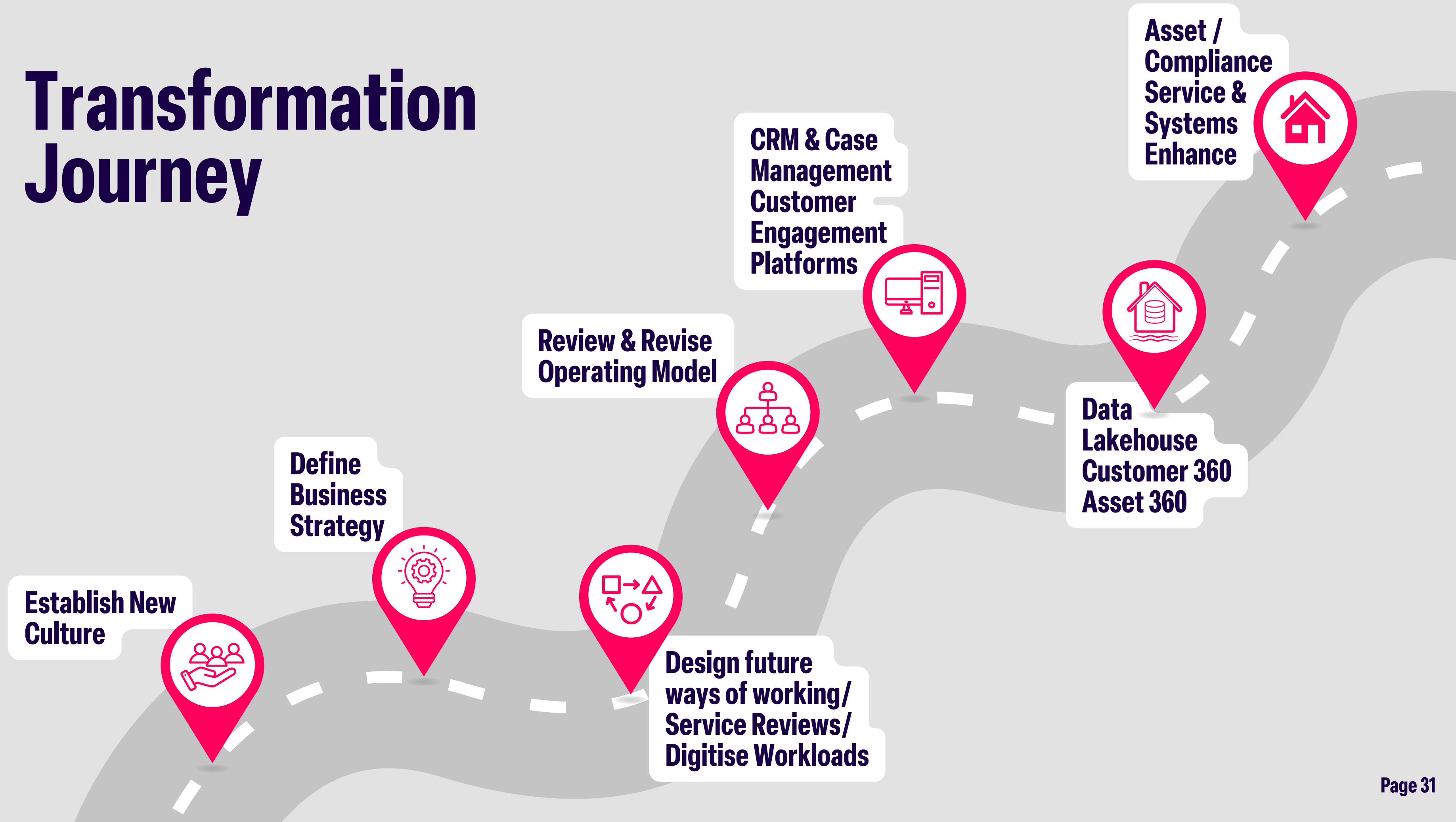
Data Lake-house

Fit for the Future

Cyber Security Approach



Transformation Journey



Our Financial *Performance*

Our Financial Performance

Peer group consists of 14 similar sized organisations (unit numbers), data extracted from RSH 2025 global accounts

	Published 25/26	Peer Group
Operating Margin overall (RSH - excl asset sales)	18%	15.3%
Gearing (RSH)	43%	48.6%
Social Housing T/O	£133.8m	£142.4m
EBITDA MRI	122%	86.6%
Debt to EBITDA (nsa)	31.0	21.14

Positive outturn despite
exceptional reinvestment costs and start of transformation programme

Significant continued
investment in existing properties - £44.8m

Development programme delivered 395 new homes, of which 226 for rent and 169 for affordable homeownership

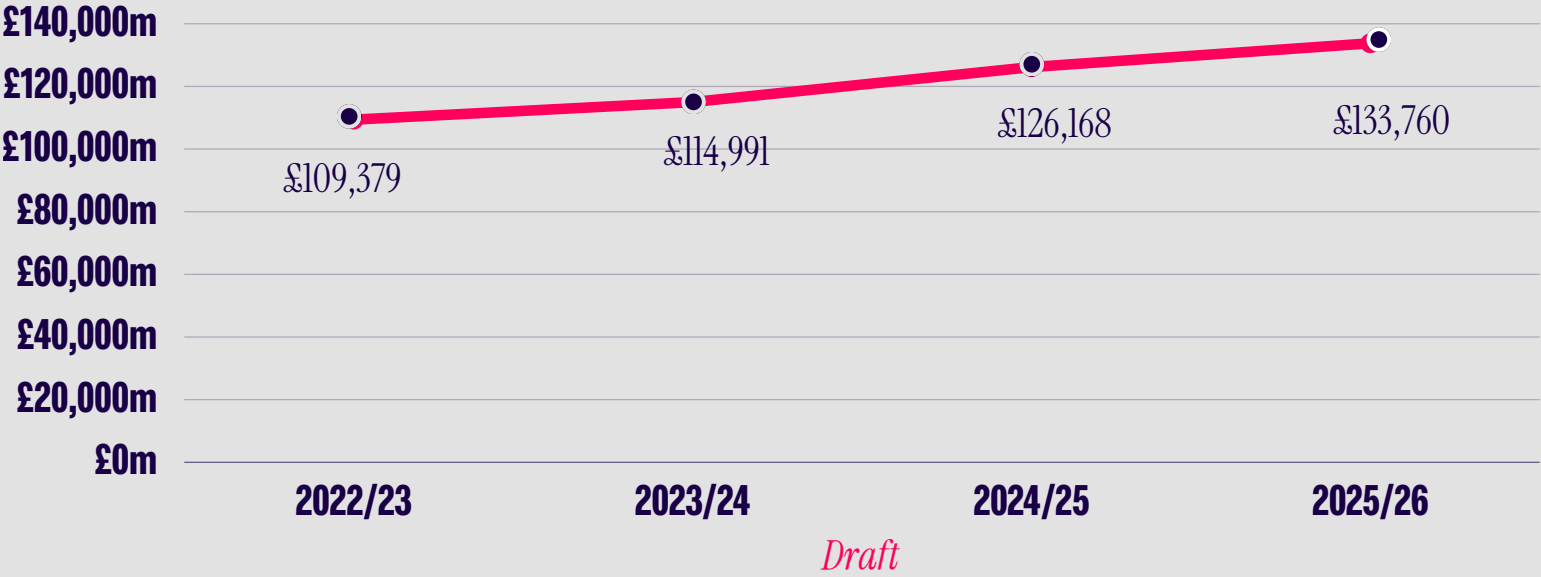
First tranche sales
of £19.0m delivering profit of £1.4m

Voids of £2.5m
(1.9% of SL turnover)

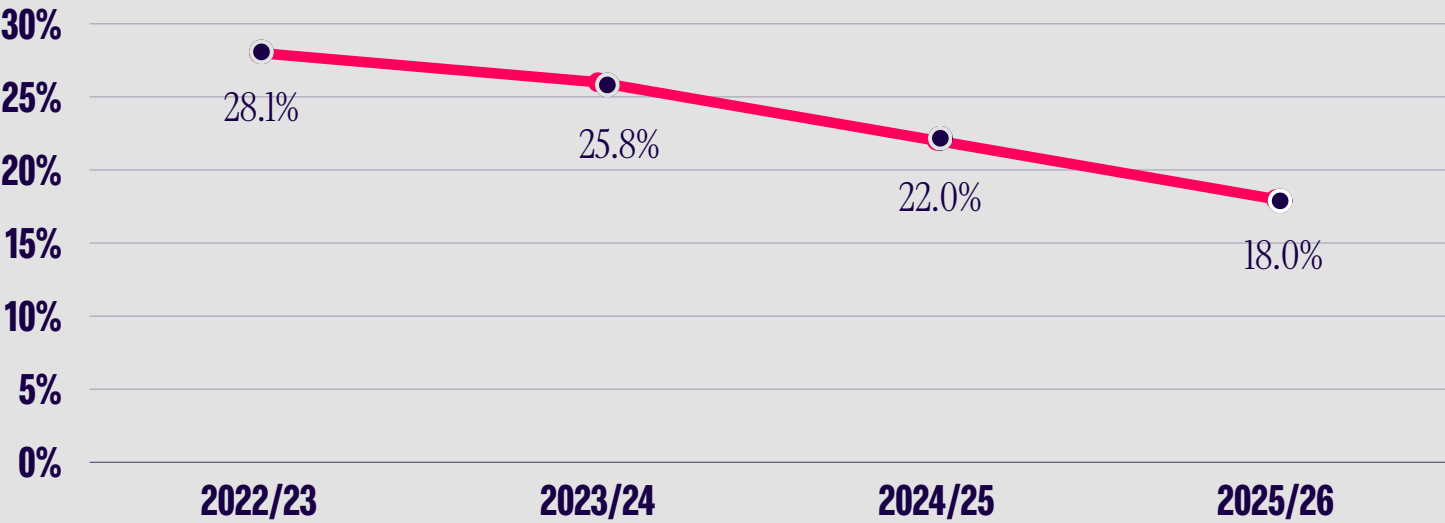
Arrears of £1.5m
(1.1%) reduction of £0.2m on prior year

Our Performance

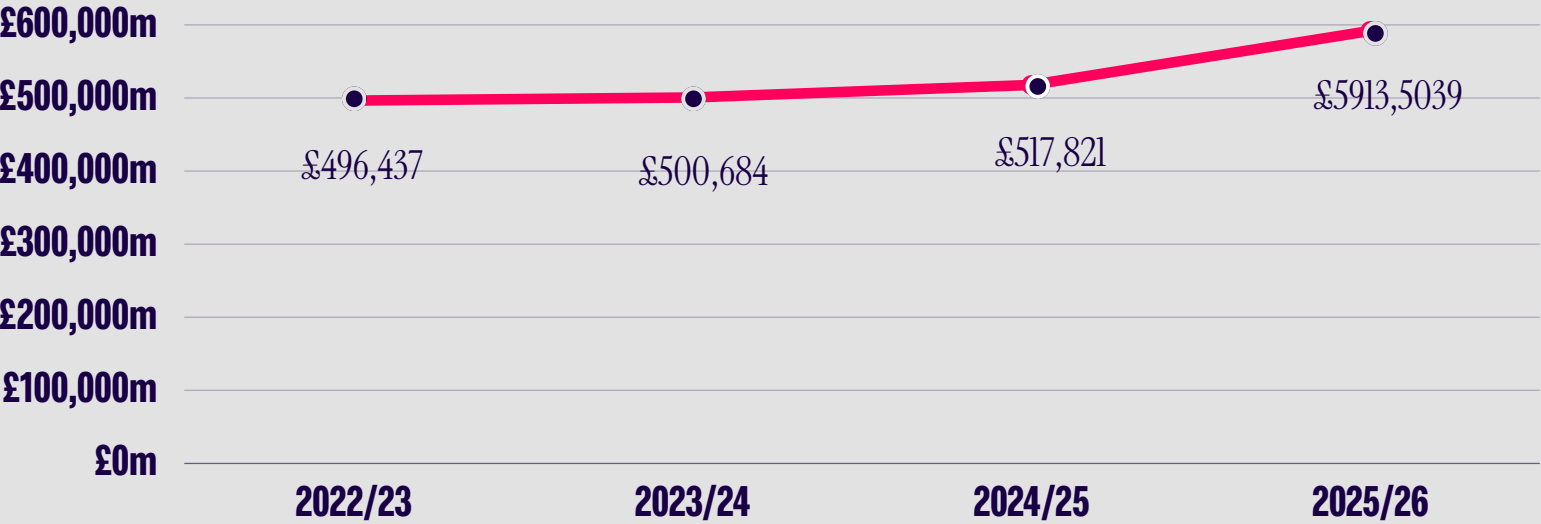
Social Housing Turnover (£m)



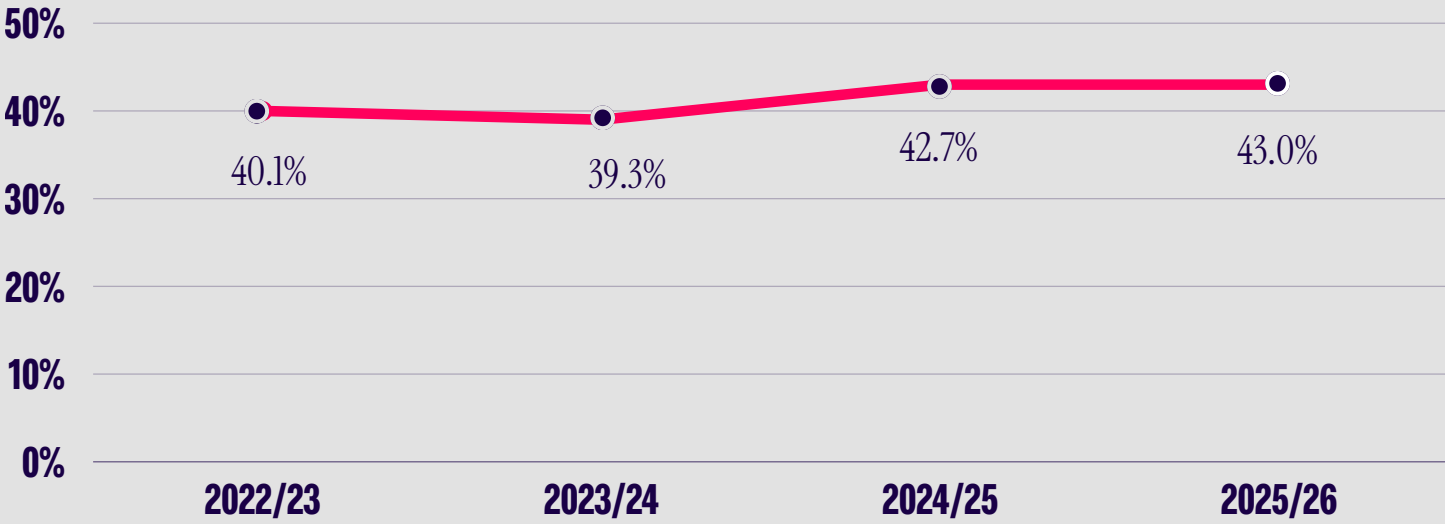
Operating Margin (%) RSH basis



Debt (£m)

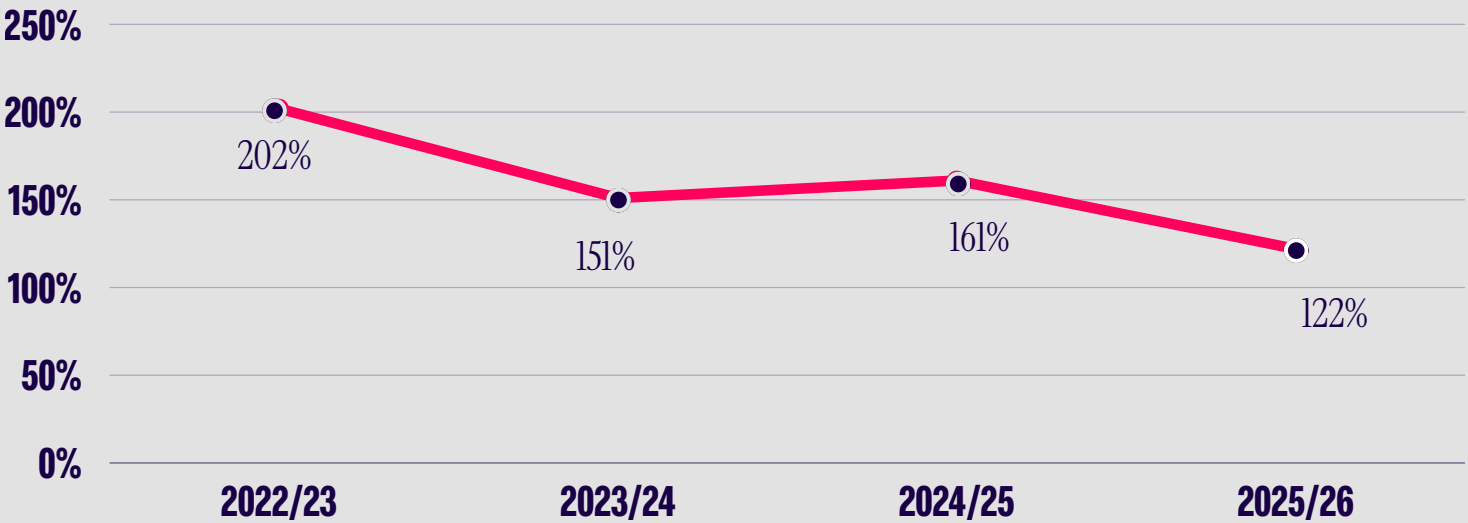


Gearing (%) RSH basis

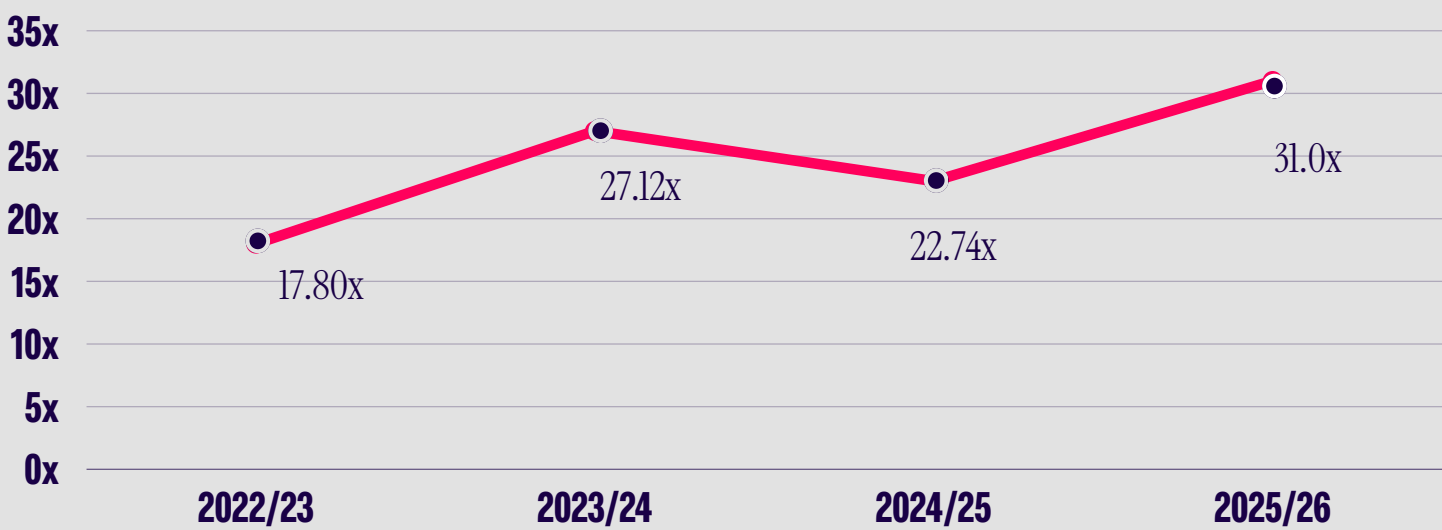


Our Performance

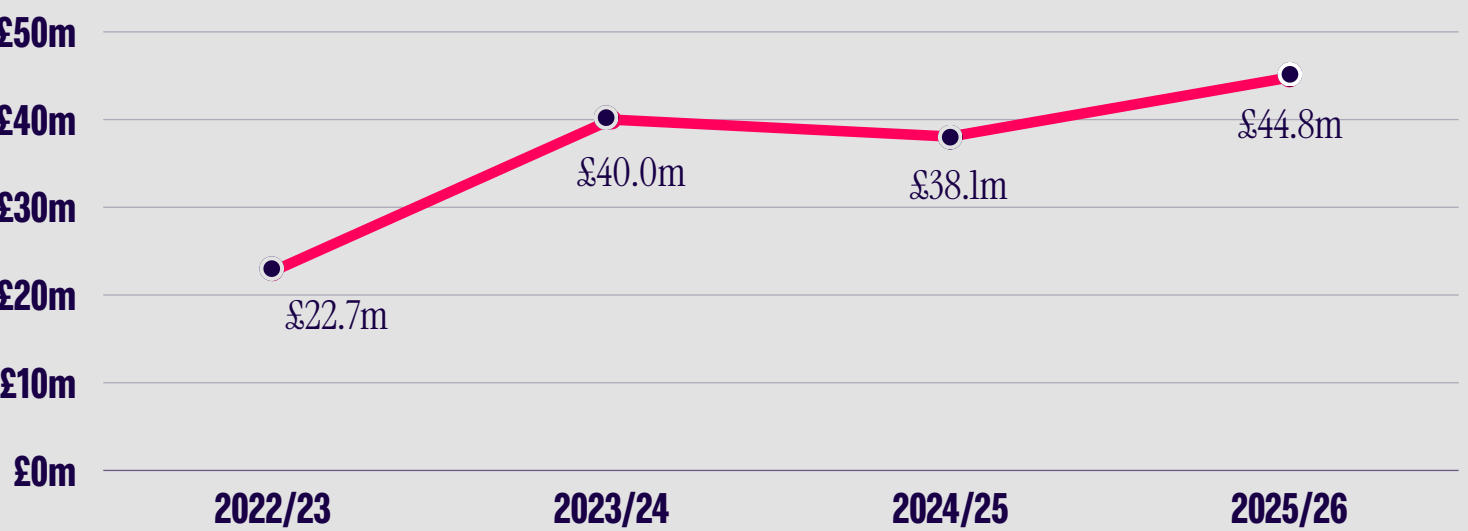
EBITDA MRI (%)



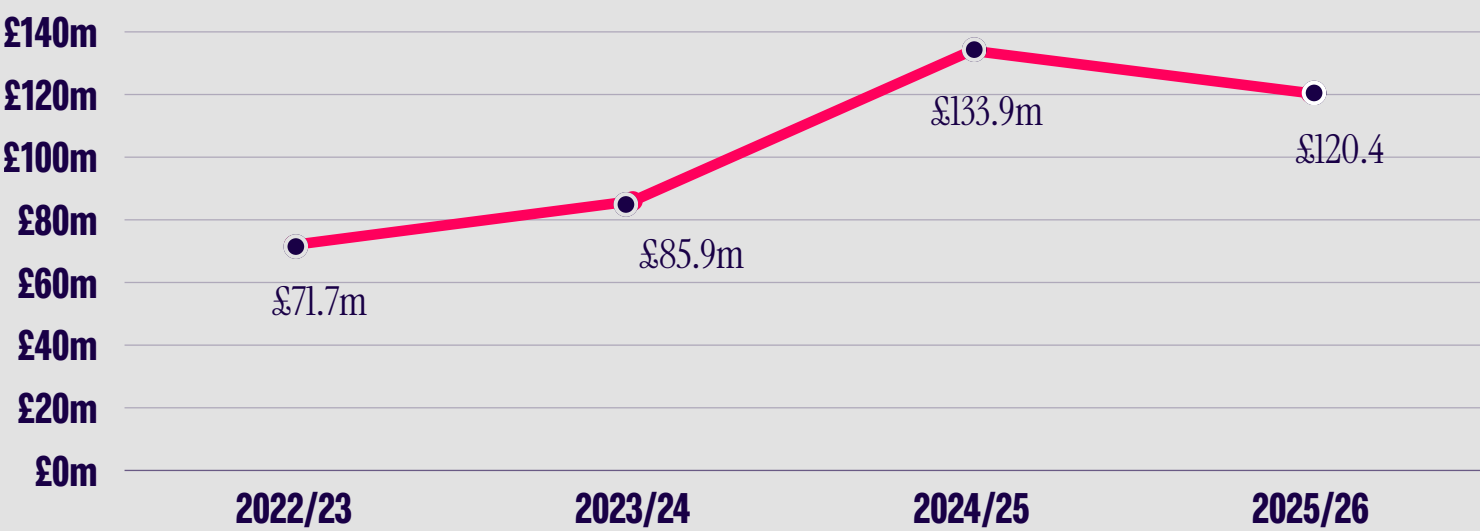
Debt to EBITDA (sales adj) (x)



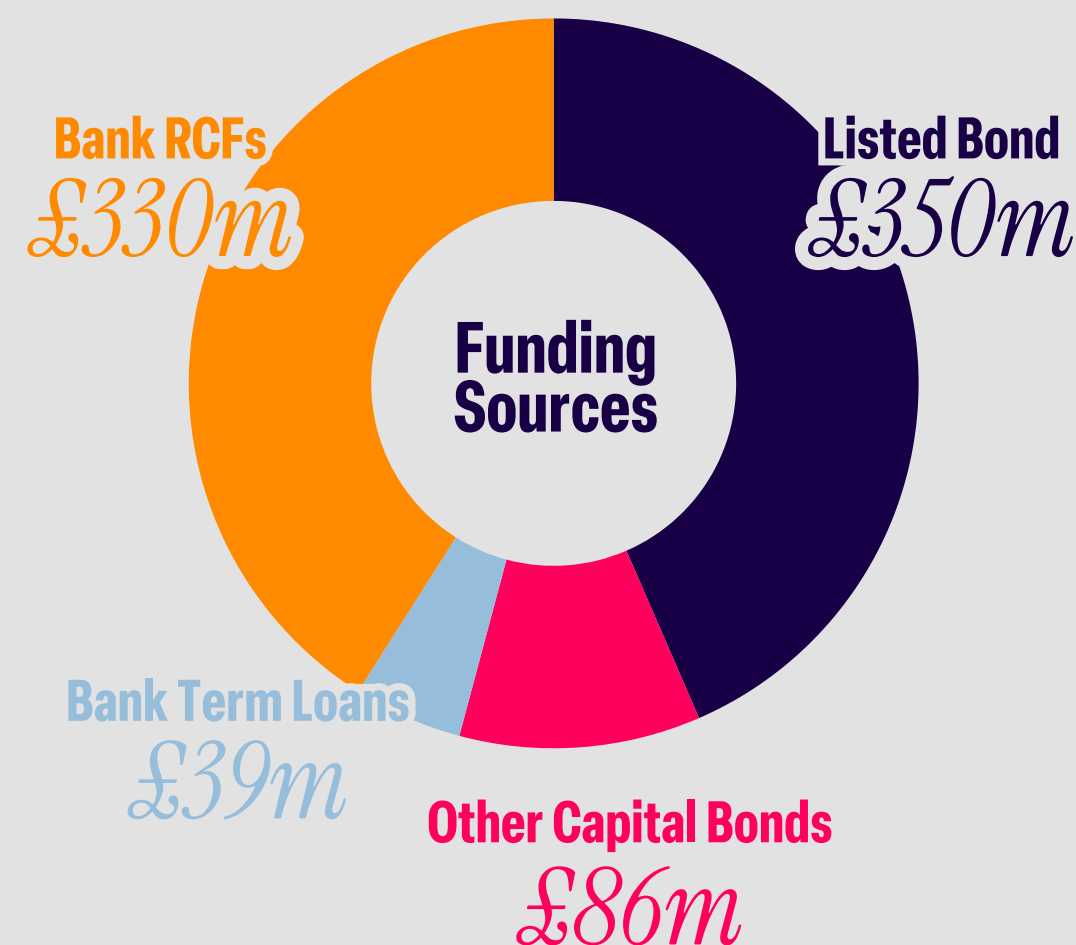
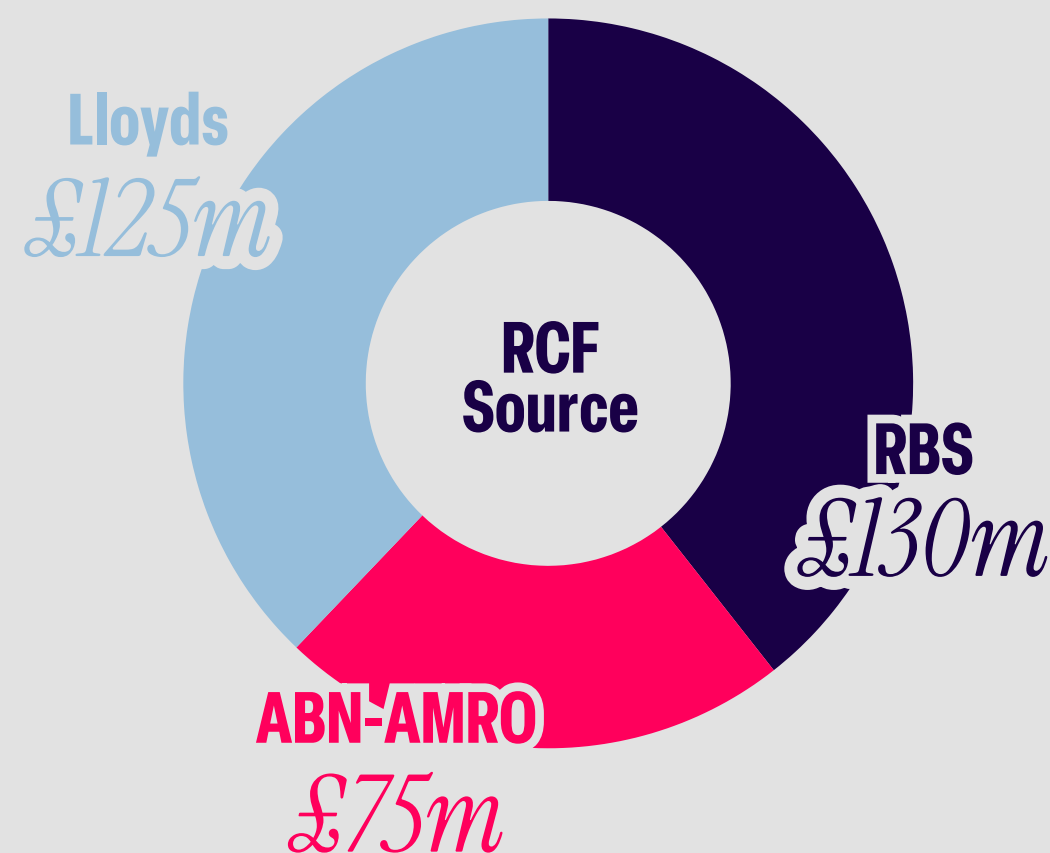
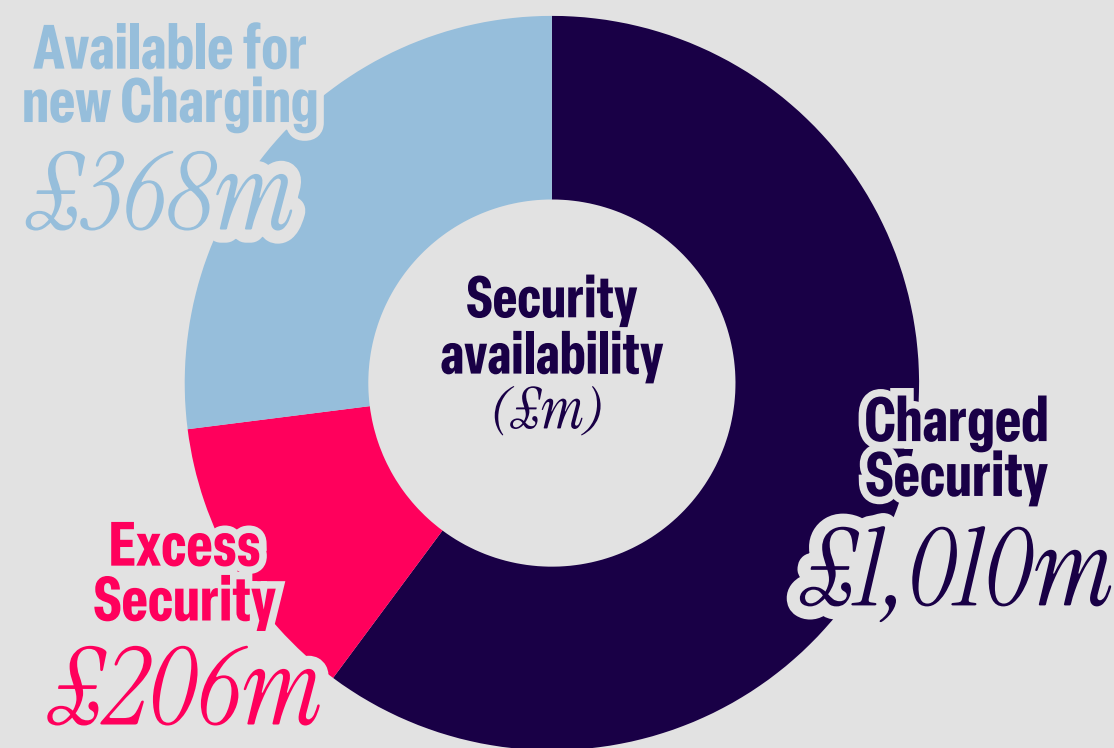
Capital and Revenue Investment in Homes (£m)



Development Expenditure (£m)



Treasury



76.5% fixed /
23.5% variable

No stand-
alone swaps

WACOD
below 3.5%

Drawn debt £592m

£213m RCF availability
at 31 March

Summary

Continued strong performance in challenging environment

**V1 G1 with strong
governance framework**

Strong liquidity and practice management
*£88m cash and £213m in undrawn
facilities at 31 March*

Operating margin of 18% (RSH)
at 31 March 2026

S&P A stable rating
reaffirmed July 2026

**Strong headroom
on covenants**

**Focus on customer
and value for money**

**Award Winning
organisation**

**Refreshed Asset and
Development Strategies**

Strong development pipeline
SAHP 2027-36 bid pending



Accent